

Q&A Ranch 5/6/19

1. What type of trip are the Ranch Experiential Learning Programs? Is this a typical type of trip the schools take? **One of the successful programs we've done in the past is a trip to a working ranch in Colorado where students learned to feed livestock, rode horses, and hiked through the mountains, all while engaging in team-building and personal growth activities. If you can't offer a ranch-style experiential learning program, we are happy to evaluate any alternative programs you can offer in your proposal. We are looking for different types of experiential learning for our students.**
2. When asking to provide a complete balance sheet or annual report, in the time frame for this bid being due, we will not be able to provide this. We are willing to provide this if we are chosen as a vendor, How will this affect our bid? **We requested financial information because it's in our best interests to contract with vendors who are financially viable. If you cannot provide the requested information, please explain why in your proposal. We will take that into consideration when scoring whether a vendor met the RFP requirements and has the requisite capability and experience to provide the services.**
3. Can you provide an example/list of well-liked meals, attractions and/or accommodation types that the schools have enjoyed on their past travels to any of the desired destinations? **Yes**
4. Are the companies participating in the bid limited in what they can offer as destinations? **No, we welcome all types of destinations. We titled the RFP as Ranch Experiential Learning Program because that's one of the successful programs we've done in the past.**
5. When giving a pricing proposal, can we use reference pricing for presentation purposes? I.e our most economical pricing would be 48 paying students and 4 complementary teachers. **Yes, but please provide as much pricing information as possible. If we can't accurately project the school's costs, we will have difficulty evaluating your proposal.**
6. What are the typical seasons of the trips the schools currently take? **We are a year-round school and we schedule trips all year long.**
7. Typical length of trips taken with the school? I.e. Washington, DC 4 Day/3 Night? International? I.e. Italy 10 Days/9 Nights? **Typically, a Washington D.C. would be 6 days, 5 nights, and international trips would 10 days, 9 nights.**
8. Can you please elaborate, is this a mandatory request- Having program staff to facilitate provided curriculum, tutor throughout the trips and support with grading. Please provide more details on the scope- would this need to be an additional staff per trip? **Typically, we have curriculum (i.e., school work that must be completed) for the trip and would need your staff to provide information to the students that help answer their questions. We tie in social emotional learning and team building activities as well and would need those facilitated. We don't foresee needing additional staff because the curriculum is typically geared toward what they will be seeing and experiencing, and some social emotional and leadership activities.**
9. The deadline for May 7, is there a time it needs to be in by or before the end of business day? **We must receive your proposal by 5pm on May 7, 2019.**
10. OFY- Duarte- <https://ofy-d.org/notices/rfp/> Link does not open. Please provide the contact information to submit this RFP to. **The RFP for OFY-Duarte is not available yet. The school will post and circulate the RFP with instructions and deadlines once it's ready.**

