

1) We are a newly formed education services entity and so would not meet some of the qualifiers for consideration in your RPF, specifically experience, balance sheets and/or annual reports, references, and past terminations. However, our staff, policies, and combined experience meet all RFP requirements. Will you consider this combined experience be taken into consideration when scoring so we are not imminently deducted points for not meeting those requirements? I am referencing the 2nd and 4th scoring criteria specifically

Answer : As reflected in Attachment C – Minimum Qualifications, the experience and qualifications of both your company and its key personnel will be taken into consideration. If your company is new, please make sure to describe the experience and qualifications of your company’s key personnel in your proposal. If your company does not have a balance sheet or annual report for the last 3 years, please bolster your response to prompt #4 of Attachment D – Proposal Questionnaire by explaining how, despite your company being new, your company still has the experience, ability, and financial standing necessary to provide high quality services for the entire term of the negotiated contract.

2) Can you confirm that #3 on Attachment F of the CMO rfp is specifically referencing that the RFP response is valid for one year and not in reference to the term of the awarded contract the proposer and the school lasting only one year?

Answer: Yes, item #3 of Attachment F is in reference to the proposal your company will submit, not the term of the negotiated contract.